

Message Text

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PAGE 01 TEHRAN 02341 151322Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-07 NSAE-00 /026 W
-----151324Z 039163 /53

O R 151240Z MAR 77
FM AMEMBASSY TEHRAN
TO HUD WASHDC IMMEDIATE
USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 1654

UNCLAS TEHRAN 2341

HUD FOR OFFICE OF INTERNATIONAL RELATIONS/ANDREWS

USDOC FOR CAGNE

EO 11652: N/A
TAGS: ECRE, IR
SUBJ: HOUSING PROJECT: AMERICAN HOUSING INTERNA-
TIONAL.

1. THE GENDARMERIE PLANS TO SIGN A CONTRACT FOR THE CON-
STRUCTION OF APPROXIMATELY 4,000 LOW HOUSING UNITS
TO BE CONSTRUCTED IN TWO PHASES OF 2,000 EACH. TOTAL
PROJECT IS ESTIMATED AT 150 MILLION DOLLARS.

2. PRIME CONTENDER IS AMERICAN HOUSING INTERNATIONAL OF
RAPID CITY, SOUTH DAKOTA, WHICH IS WHOLLY-OWNED SUBSIDI-
ARY OF AMERICAN FARM PRODUCTS, 225 OMAHA STREET, RAPID
CITY, SOUTH DAKOTA. HENRY MORRIS, PRESIDENT, ALSO INDICATES HE HAS O
FFICE
AT 11424 PARK DRIVE, FAIRFAX, VA.) THE TWO FIRMS ARE
ALSO ASSOCIATED WITH BREZINA CONSTRUCTION OF RAPID CITY.
MORRIS, PRESIDENT OF HOUSING COMPANY, OPENED TEHRAN
OFFICE IN EARLY JANUARY 1977 FOR PURPOSE OF PURSUING
NEGOTIATIONS WITH GENDARMERIE AND SOLICITING OTHER
BUSINESS. MORRIS HAS BEEN IN FREQUENT CONTACT WITH
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EMBASSY COMMERCIAL SECTION.

3. MORRIS SAYS INITIAL CONTACT WITH GENDARMERIE
WAS BY THEIR INVITATION TO HIS COMPANY. MORRIS HAS
INDICATED THAT BANK REFERENCES ARE AS FOLLOWS:
RANCHERS BANK, WINNER, SOUTH DAKOTA,
FOR GENERAL BANKING; AND

FIRST NATIONAL BANK OF CHICAGO AND
BANK OF AMERICA FOR INTERNATIONAL
PROJECTS.

4. BY DIPLOMATIC NOTE DATED MARCH 7, RECEIVED COMMERCIAL
SECTION MARCH 15, EMBASSY IS REQUESTED TO PROVIDE INFOR-
MATION OF CREDITABILITY, REPUTATION, ETC., OF AMERICAN
HOUSING. EMBASSY DOES NOT HAVE ANY KNOWLEDGE OF
COMPANY'S RELIABILITY OTHER THAN INFORMATION SUPPLIED
BY MORRIS.

5. MORRIS SAYS GENDARMERIE HAS SAID IT WILL CONTRACT
TO HIS FIRM IF CONFIRMATION OF RELIABILITY, ETC. RECEIVED
FROM EMBASSY. OTHER FIRM IN COMPETITION IS FRENCH GROUP.
SYSTEM IS PRE-STRESSED CONCRETE POURED ON SITE. IN ADDI-
TION TO HOUSING, PROJECT INCLUDES SCHOOLS AND OTHER
PUBLIC BUILDINGS FOR NEW TOWN.

6. ACTION REQUESTED: PLEASE PROVIDE EMBASSY WITH ANY
INFORMATION ON COMPANY'S BACKGROUND, EXPERIENCE, CREDIT-
WORTHINESS WHICH WOULD BE APPROPRIATE FOR USE IN RESPOND-
ING TO INQUIRY. NEED IS URGENT AS GENDARMERIE EVIDENTLY
HOPES TO SIGN CONTRACT PRIOR TO END OF IRANIAN YEAR
AND WE THEREFORE WOULD LIKE TO RESPOND IN NEXT DAY OR TWO
IF POSSIBLE. MORRIS SAYS IN TALKS TO DATE, GENDARMERIE
HAS NOT REQUESTED PERFORMANCE OR OTHER BOND BUT THAT
HIS FIRM IS PREPARED TO SUPPLY SUCH A BOND SHOULD IT BE
REQUIRED.

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Sent Date: 15-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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SAS ID: 3099249
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Status: NATIVE
Subject: HOUSING PROJECT: AMERICAN HOUSING INTERNA- TIONAL.
TAGS: ECRE, IR
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